

THE OBIC MAGAZINE

Find an OBIC-
Certified Installer
Near You

LEAK STOP

Solutions:

The Ultimate Chemical
Grouting for Infiltration Issues

Learn How the Village of Hamler

Reduced Infiltration and
Protected its Lagoon System
With OBIC Products

Highlights From



Leak Stop and Linings That Last

FROM DUSTIN SCHLACHTER, CHIEF VISIONARY OFFICER

Dear Team,

When I look back at this year the thing that comes to mind is Intentional Growth. I've seen teams embrace challenges, push past limits, and in doing so, set a new standard for what's possible at OBIC. This willingness to lean in, take risks, and deliver at the highest level has been the true catalyst for our success.

Every project we complete and every challenge we overcome is the result of a unified team working toward a common goal -- protecting and restoring critical infrastructure for communities across the globe. I am proud to lead a group of professionals who not only excel in their craft but who also care deeply about the people and environments they serve.

From my perspective, I see firsthand the dedication and resilience you all bring to the table. It's not just about coating a structure; it's about safeguarding the future, preserving resources, and giving municipalities and industries confidence in the reliability of their systems. Together, we're not just building a stronger brand in OBIC; we're helping to build stronger communities, stronger partnerships, and a stronger future for the generations to come.

Our momentum is strong, and our vision is clear: to continue leading our industry with integrity, innovation, and impact. Together, we're not just completing projects, we're shaping the future of infrastructure, strengthening communities, and building a legacy that will outlast us all. That's the OBIC way.

Stay **DRIVEN**,
Dustin
Chief Visionary Officer



CERTIFIED INSTALLERS AROUND THE GLOBE

U.S. INSTALLER SERVICE TERRITORIES

ADVANCED LINING – Idaho, Montana, Wyoming, & Utah
website: www.advlining.com

JOHNSON SERVICE COMPANY – Nebraska
website: www.johnsonservicecompany.com

SUMMIT INFRASTRUCTURE – Wisconsin, Minnesota
website: www.summitinfrastructure.com

AMERICAN REHAB COATINGS – Iowa
website: www.americanrehabcoatings.com

MIDWEST INFRASTRUCTURE COATINGS – Oklahoma, Missouri, Arkansas, Kansas & NE Texas
website: www.midwestinfrastructurecoatings.com

ADVANCED REHABILITATION TECHNOLOGY – Texas, Michigan, Indiana, Ohio, Pennsylvania, Western New York, New Jersey, Western Maryland, Virginia, & Illinois
website: www.artcoatingtech.com

CTR UTILITY REHAB -- Kentucky, Tennessee, North Carolina, South Carolina
website: www.ctrcoatings.com

VERIDIAN PLUMBING & INFRASTRUCTURE GROUP – Georgia, Alabama, & Florida
website: www.veridianpi.com

PLEASANTS CONSTRUCTION – Washington DC, Delaware, & Eastern Maryland
website: www.pleasantsconstruction.com

PRECISION TRENCHLESS -- Eastern New York, Connecticut, Massachusetts, Rhode Island
website: www.precisiontrenchless.com

INTERNATIONAL INSTALLER SERVICE TERRITORIES

INFRASTRUCT MUNICIPAL SERVICES – British Columbia
website: www.infrastruct.ca

OBIC SOLUTIONS PRIVATE LIMITED – India
website: www.obicsolutions.in

IPSUM – Great Britain & Channel Islands
website: www.ipsum.co.uk

M. EITAN PLUMBING EXPERTS – Israel
website: www.rootex.co.il

**INTERESTED IN LEARNING MORE ABOUT THE
QUALIFICATIONS OF BECOMING AN OBIC INSTALLER?**
Call 866-636-4854 or visit www.obicproducts.com

WELCOME NEW INSTALLERS TO THE NETWORK!

IN 2025, THE FOLLOWING COMPANIES BECAME OBIC-CERTIFIED APPLICATORS:

- M. EITAN PLUMBING EXPERTS:** "You see professionalism with OBIC in the guidance of their product and it was fun to learn from them." - Ami Morad, CEO
- IPSUM GROUP:** "This partnership gives our customers access to Europe's leading manhole and sewer lining coatings before anyone else. This method has proven to have less impact on communities, while reducing emissions associated with idling traffic often held up by traditional methodologies." - Mark Kaney, Managing Director – Water
- VERIDIAN PLUMBING AND INFRASTRUCTURE GROUP:** "OBIC's solutions are superior, cost-effective, and backed by material and labor guarantees. Becoming a certified installer allows us to expand our offerings and deliver the best possible outcomes for our clients." - Shawn Hunsberger, President

CASE STUDY



When it absolutely, positively must last.

VILLAGE OF HAMLER MANHOLE REHABILITATION PROJECT

SOLUTION

To address the problem, Hamler turned to ART, an OBIC-certified installer, to rehabilitate 25 of its 100 manholes. The project was completed in increments of about 10 manholes at a time, allowing for real-time monitoring of improvements.

During the initial phase, the ART team discovered:

- Severe H₂S corrosion deteriorating concrete structures.
- Water gushing around pipes and pipe boots.
- Groundwater infiltration overwhelming the lagoon system.

ART utilized OBIC 2210 chemical grout, specifically designed to seal high-pressure leaks. In some cases, water was shooting across the manhole from one side to the other, requiring multiple drill holes around pipe openings to effectively block infiltration. Once the leaks were sealed, the manholes were lined with the OBIC Armor multi-layer system, creating a seamless, durable barrier against future deterioration.

BENEFITS

The impact of the rehabilitation was immediate and measurable:

Significant Reduction in Infiltration: Within the first week of completing just 10 manholes, infiltration was reduced by 30,000 gallons per day. By the end of the project, total daily infiltration during rain events dropped from 168,000 gallons to 75,000 gallons.

EPA Compliance Restored: With reduced excess water, the lagoon system could function properly, alleviating compliance concerns.

Long-Term Infrastructure Protection: OBIC Armor's SWAT-tested durability and 10-year warranty ensured long-lasting results.

Cost Savings: By opting for rehabilitation instead of full replacement, the village avoided a far more expensive infrastructure overhaul.



BEFORE



AFTER

SITUATION

The Village of Hamler, Ohio, was experiencing extreme infiltration due to deteriorating manholes, leading to 168,000 gallons per day of excess water entering the lagoon system during rain events. This overwhelmed the system, preventing proper retention times and creating the risk of EPA compliance violations. The village needed a durable and cost-effective solution to reduce infiltration and extend the life of its wastewater infrastructure.

LEAK STOP SOLUTIONS FOR INFILTRATION ISSUES



INFLOW AND INFILTRATION (I&I) IN WASTEWATER SYSTEMS ISN'T JUST A NUISANCE —

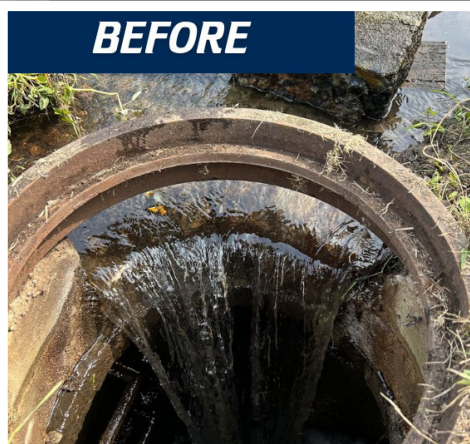
it's an expensive and growing problem for municipalities nationwide. According to the EPA, 25% of wastewater flows are caused by I&I, and nearly 40% of that originates in manholes. Why does this matter? Because treatment plants can't tell the difference between clean groundwater and contaminated wastewater. Everything that reaches the facility has to be treated, regardless of its source.

It doesn't take much to create a big problem. A leak no bigger than the tip of a pencil — just $\frac{1}{4}$ of an inch — can allow more than 1 million gallons of water into the system each year.

At an average treatment cost of \$6 per 1,000 gallons, that single leak translates to \$6,000 in additional operating costs annually. Scale that up:

20 LEAKY MANHOLES = \$120,000
40 LEAKY MANHOLES = \$240,000+

Now we're talking about real money being washed away — literally.



WHY A DRY SUBSTRATE MATTERS

The first step in solving I&I is preparation. No liner system can perform effectively if it's applied over a wet or leaking substrate. Whether using OBIC's multi-layer system or another solution, stopping active leaks first is essential. A dry surface ensures that liners properly adhere, bond, and protect against future infiltration.

This is where specialized chemical grouting steps in — sealing leaks before rehabilitation products are installed. Without this step, even the most advanced liner system can be compromised.

LOOKING BEYOND THE IMMEDIATE FIX

I&I is more than a maintenance issue — it's a financial drain on utilities and taxpayers. By taking a proactive approach to identifying and repairing leaks, municipalities can not only

extend the life of their infrastructure but also achieve significant savings on treatment costs.

Drying the substrate before lining isn't just best practice — it's a universal requirement across all liner systems. When combined with proper training, advanced grouting, and consistent inspection, it represents the best defense against the costly, compounding effects of I&I.

OBIC's leak stop solutions offer advanced injection grouting technology to quickly seal leaks, restore integrity, and extend the life of your infrastructure—without costly replacements. OBIC provides a full range of polyurethane chemical grouts to stop leaks in water and wastewater structures by sealing cracks, deteriorated gaskets, pipe protrusions, and other groundwater entry points in brick and concrete structures. The best part? Anyone can use it—no pro required!



Learn more about leak stop solutions and purchase online at: www.obicproducts.com!

CERTIFIED INSTALLER NETWORK STRENGTHENS CONNECTIONS AT



From January 27-29, OBIC's headquarters became the hub of collaboration, networking, and hands-on learning as OBICcon25 brought together 75 attendees from 19 companies across the U.S. and beyond. OBICcon25 offered a dynamic lineup of 26 sessions, catering to these business leaders and installation professionals.

One of the biggest highlights of OBICcon25 was the interactive, hands-on training that allowed attendees to practice essential skills in real-time. Participants engaged in:

- **SPRAYING OBIC LINING SYSTEMS** – Fine-tuning application techniques
- **PULL TESTING** – Ensuring quality and adhesion between the polyurea and the base material it is being sprayed on (i.e. cement or metal) for long-lasting performance
- **LEAK STOP TRAINING WITH OBIC GROUT** – Mastering effective solutions for common challenges in the field

While technical training and education are at the core of OBICcon, the true strength of the event lies in the relationships built.

- **GROUP DISCUSSIONS** were a major highlight, as installers shared insights on overcoming daily challenges
- **OPEN DIALOGUE SESSIONS** allowed for knowledge exchange, strengthening OBIC's network of expert spray applicators
- **FACE-TO-FACE COLLABORATION** helped reinforce OBIC's mission of fostering a strong, skilled, and connected community of certified installers.

OBICcon is more than just a conference—it's a crucial event for both installers and OBIC as a company. It provides a space where:

- **CERTIFIED INSTALLERS** get hands-on training to improve their skills and stay ahead of industry trends
- **OBIC GAINS REAL-WORLD INSIGHTS** into the challenges faced by installers, helping refine products and processes
- **BEST PRACTICES ARE SHARED** across the network, ensuring that every certified installer upholds OBIC's standards of excellence



OBICcon is an annual event and we're looking forward to seeing our installers in February 2026!

OBIC *is a proud sponsor of:*

The
TRENCHLESS
Table



PODCAST:

A NEW VOICE FOR THE UNDERGROUND
INFRASTRUCTURE INDUSTRY

Whether you're in the field or in the office, The Trenchless Table offers insights that can help you improve performance, prevent failures, and grow your expertise. We're excited to be part of this new platform and encourage all OBIC partners and customers to subscribe, listen, and share their thoughts.

**BECAUSE WHEN WE *TALK TRENCHLESS*,
WE ALL *LEARN SOMETHING VALUABLE*.**



All episodes are available on YouTube via the official
Trenchless Table channel, with new content coming soon!



If you're interested in being a part of the conversation, [contact trenchlesstable@gmail.com](mailto:trenchlesstable@gmail.com).